



**Solar Co-Developer Request for Interest
Solar Workgroup of Southwest Virginia,**

Issue Date: April 2, 2020

Appendix C - Response Form

1: Respondent Information:

Organization name:

Organization website:

Individual name:

Title:

Address:

2: Respondent Experience:

Approximate number of commercial scale solar projects developed:

Approximate number of commercial scale solar+energy storage projects developed:

Approximate total installed capacity of commercial scale solar projects developed:

What states has your team successfully completed solar project developments?

3: Respondent Capabilities:

Which of the following project capabilities does your organization have (excluding subcontractors)*:

Site Concept Development

Project Pro Forma Development

Procurement of Equity Financing

Procurement of Debt Financing

Procurement of Grant/Other Financing

Solar PV Installation

Energy Storage Installation

Workforce Training

Other:

Other:

Other:

*Respondents can attach additional information about their Solar Project Development services if they desire.

5: Co-Development Project Concept:

Is your organization interested in being shortlisted for consideration as the Co-Development Partner and included in a future Request for Qualifications or Request for Proposals?

Yes

No

The Workgroup currently anticipates the compensation structure for the Co-Development Partner to be a mutually agreed Developer Fee which is 100% retained by the Co-Development Partner from final project financing.

Would this concept work for your organization?

Yes

No



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Are there other compensation structures you would recommend the Workgroup consider? If so, please briefly describe:

What roles or services is your organization interested in fulfilling within the Co-Development project concept with the Workgroup?

Are there any changes to the preliminary Co-Development concept you would recommend?

Are there any additional considerations the Solar Workgroup should keep in mind for this proposed co-development partnership?

Thank You

Your time and consideration in responding to this Solar Co-Developer Request for Interest is greatly appreciated!

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